### MARIJUANA VENJUANA VENJUANA

AWARD-WINNING NATIONAL CANNABIS BUSINESS MAGAZINE

# 2017 Nedia Kit

# Philosophy

#### MARIJUANA VENTURE is America's leading business marijuana magazine.

Marijuana Venture is the largest business magazine for the legal cannabis industry. The magazine launched in March 2014 and has grown rapidly. In December 2015, at a ceremony in New York, Marijuana Venture was honored as one of the fastest growing magazines in America by the magazine industry. Marijuana Venture prints 15,000 magazines each month, with about 10,000 sent directly to business owners. It is available in every major bookstore chain in North America.

Marijuana Venture has a team of attorneys, accountants, agricultural experts and other business professionals who lend their expertise and provide readers with the best information possible in the ever-changing world of legalized cannabis. Our goal is to help business owners operate efficiently, profitably and in full compliance with state regulations.

Much has changed since 2012 when Colorado and Washington legalized recreational marijuana. Other states have since followed suit. Marijuana Venture will continue to be the most trusted source for business information in the cannabis industry.

**Read the November issue!** 







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## The Marijuana Venture difference

<section-header></section-header>	100% Business Focused	Available in major book chains	Monthly	Page Count* *As of October 2016	American Hort Member	Cultivate 2016 Exhibitor	Targeted Distribution* *Every license applicant	Available on Amazon
Marijuana Venture	$\checkmark$	$\checkmark$	$\checkmark$	164	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
High Times	Х	$\checkmark$	$\checkmark$	160	Х	Х	Х	$\checkmark$
Marijuana Business Mag	$\checkmark$	Х	Х	108	Х	Х	$\checkmark$	Х
MG	Х	$\checkmark$	$\checkmark$	84	Х	Х	$\checkmark$	Х
Cannabis Business Times	$\checkmark$	Х	Х	124	$\checkmark$	$\checkmark$	$\checkmark$	Х
Cannabis Now	Х	$\checkmark$	Х	124	Х	Х	Х	Х
Dope	Х	Х	$\checkmark$	132	Х	Х	Х	X

Unlike many marijuana magazines, Marijuana Venture does not publish advertisements or stories using the style of "Bongs & Thongs."

All Marijuana Venture content is geared toward business professionals in the legal cannabis industry.

### What our advertisers say

**6** Historically our ROI from print advertising has been less than favorable but because of the nice lead generation rate we are experiencing from Marijuana Venture, we have changed our advertising strategy and will continue to take advantage of this excellent brand-building opportunity."

- Jimmy Lee, VP Sales, KES Science (AiroCide), Atlanta GA

66 Subcooled Air had six new customer inquiries from one ad in Marijuana Venture Magazine." — Tom Dillon, Manager, SubCooled Air LP, Alvin TX

66 Marijuana Venture is clearly the country's leading marijuana business publication, and the ads I've placed have been instrumental to the growth of my business. I used to have ads in all sorts of places like phone books and websites – but now I advertise only in Marijuana Venture, with better results."

- Attorney Chris Crew, Crew Consulting, Lakewood WA

**66** We advertised with Marijuana Venture since their inception, and we chose a winner! The landscape for marijuana advertising is now a 'minefield' of advertising start-ups that makes your head spin (not in the good way). Marijuana Venture is #1 in quality and distribution. We will stay with them."

- Will Smith, CEO, Bud Bar Displays, Gold River CA

**6** We read the magazine every month, and love the content. We also advertise and will continue to do so. It's the most effective way to get our brand out there."

- Scott Griffin, CEO, Clarity Farms, Othello WA

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66 Marijuana Venture magazine is THE top-tier Cannabis professionals periodical, with relevant, well-written stories – and its readers are precisely those we want our ad dollars to reach."

— Doug Banfelder, Premiere Dispensary Insurance, Scottsdale AZ

66 Marijuana Venture is the only publication that got us the kind of response we wanted in a print ad. We received a lot of calls and inquiries from qualified buyers right off the bat."

- Mitch Greenblatt, Co-owner, Groco Supply, Bellevue WA

## Readership

### OPINION LEADERS Business influencers owners/ceos

10,000 SUBSCRIBERS

5,000 SOLD IN STORES

**90%** BUSINESS OWNERS

**79%** OF COMPANIES THAT HAVE RUN ONE FULL PAGE AD HAVE CONTINUED ADVERTISING WITH MARIJUANA VENTURE

**83%** OF COMPANIES THAT HAVE RUN MULTIPLE FULL PAGE ADS HAVE CONTINUED ADVERTISING WITH MARIJUANA VENTURE

### Distributed to all 50 states



**PLUS** Australia, Puerto Rico, Canada, UK



and many independent bookstores nationwide

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## Expert contributers



MICHELE BROOKE is an attorney in California who practices civil litigation and civil cannabis law (www.brookelawgroup). She is a member of Americans for Safe Access, NORML and the American Herbal Products Association.



NICK MOSELY is the scientific director and part owner of Confidence Analytics, a state-certified cannabis quality assurance laboratory serving producers, processors and collectives throughout Washington state. Confidence Analytics can be reached by email at info@conflabs.com.



LAUREN RUDICK represents investors and startup organizations in all aspects of business and intellectual property law, specializing in cannabis, media and technology. Her law firm, Hiller, PC, is a white-shoe boutique firm with a track record for success, handling sophisticated legal matters including business and corporate law.



C.J. SCHWARTZ is the CEO and chief science officer of Marigene and Hempgene, two companies specializing in cannabis genetics. He has more than 15 years of experience in plant molecular genetics and has published in multiple peerreviewed scientific journals. He can be reached at cj.schwartz@marigene.com.



SUZANNE WAINWRIGHT-EVANS has been in the horticulture industry for more than 25 years, focusing on biological control and proper use of pesticides. She has worked throughout the U.S. and internationally as a consultant for greenhouses, nurseries and gardens. She is the owner of Buglady Consulting, now in business 15 years.



BRENDA WELLS is the Robert F. Bird Distinguished Scholar of Risk and Insurance at East Carolina University. During her career she has taught insurance courses that include commercial liability, commercial property and insurer operations, and has published articles on the risk management implications of cannabis legalization. She can be contacted at brenda@riskedstrategies.com.

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### Ad rates

#### 2-page spread

One month: \$3500 Quarterly: \$3000 Half year: \$2500 **One year: \$2000** 

#### Full page

One month: \$2500 Quarterly: \$2000 Half year: \$1500 **One year: \$1250** 

#### Half page

One month: \$1500 Quarterly: \$1200 Half year: \$900 **One year: \$800** 

#### Third page

One month: \$1300 Quarterly: \$1000 Half year: \$700 **One year: \$500** 

#### **Quarter page**

One month: \$800 Quarterly: \$600 Half year: \$500 **One year: \$400** 

\*Special ad rates are valid only when applied to consecutive months



For digital ad rates on the Marijuana Venture website, contact one of our sales reps:

Aaron Greenreich Aaron@MarijuanaVenture.com Cell: (425) 260-6263 Office: (425) 656-3621, ext 152

Lisa Smith Lisa@MarijuanaVenture.com (425) 306-4706

MarijuanaVenture.com

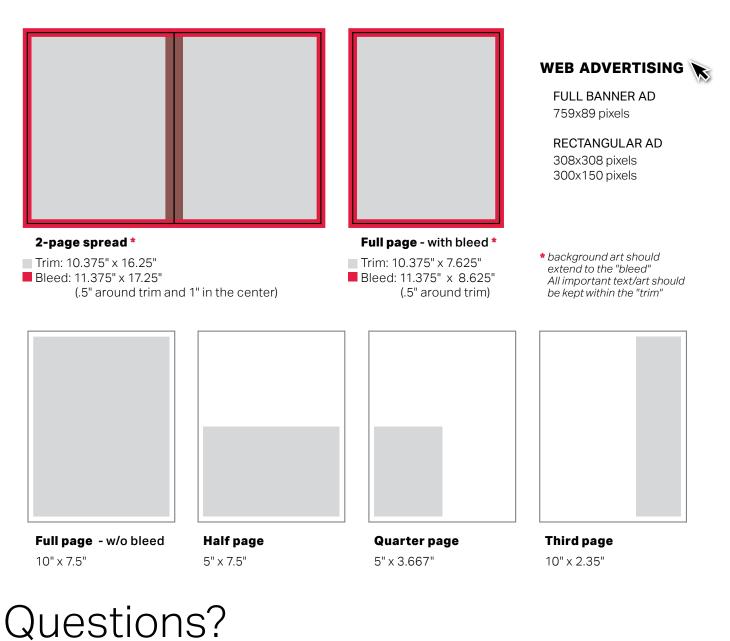
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• Special de placement, inside upon request use cover; inside upon request use cover; back cover; b



#### High Resolution // 300 ppi PDF format, CMYK

The deadline will be on the third Friday of the month two months prior to publication.



Contact: editor@marijuanaventure.com - OR - (425) 656-3621

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### Ad deadlines

#### Print-ready ads must be <u>submitted</u> to a Marijuana Venture representative by the listed deadline to be guaranteed a spot

Deadlines are on the third Friday of the month, two months prior to publication.

January issue	November 18
February issue	December 16
March issue	January 20
April issue	February 17
May issue	March 17
June issue	April 21
July issue	May 19
August issue	June 16
September issue	July 21
October issue	August 18
November issue	September 15
December issue	October 20

Questions? Contact: editor@marijuanaventure.com - OR - (425) 656-3621



### Contact info



**Greg James** 

Publisher (425) 656-3621 greg@marijuanaventure.com

Garrett Rudolph Editor (425) 656-3621 editor@marijuanaventure.com

Lisa Smith Sales Manager (425) 306-4706 lisa@marijuanaventure.com

Aaron Greenreich Sales Executive

Cell: (425) 260-6263 Office: (425) 656-3621, ext 152 aaron@marijuanaventure.com

www.MarijuanaVenture.com

